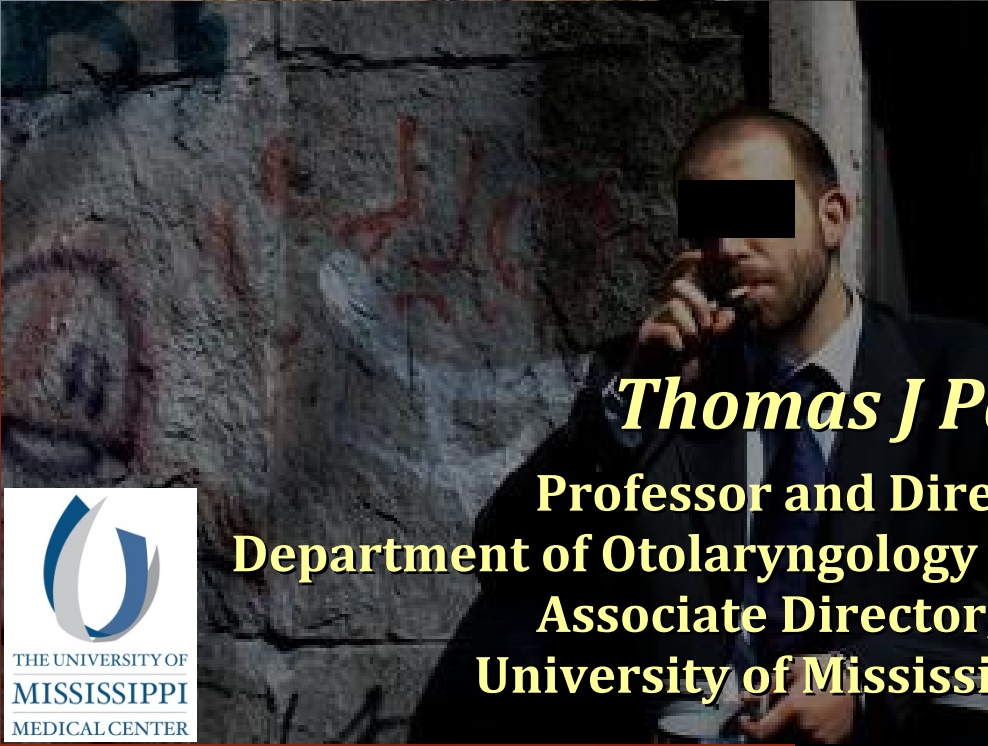


Tailoring Tobacco Treatment Services based on Psychological Factors



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Presentation Handout Update

- **Updated version of slide handout available soon**
 - **Additional information**
 - **References included**
- **Download at www.act2quit.org**

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Role of Assessment

- **Psychological Assessment**: evaluation of patient-level characteristics for the purpose of understanding tobacco program enrollment, treatment options, progress and outcome
- Identifies potential targets that should be monitored in their own right
- Reflects endorsement of a **clinical model of treatment** that recognizes the need for in-depth, individualized knowledge about the patient to tailor clinical decision making
 - Contrast with more generic approaches that provide a highly standardized approach that largely ignores this level of information
- This approach is likely to become increasingly important



Role of Assessment

By Phase of Treatment

● Screening

- Determine need for treatment
- Sufficient motivation to engage in a self-management program

● Intake

- Understands program, requirements
- Appropriate level of treatment intensity
- Strengths and Weaknesses
- Outcome moderators
- Presence of barriers / complicating factors
- Is this person right for [this](#) program?

● Primary treatment

- Development of skills
- Persistence of effort
- Proper use of medications
- Symptom expression
- Achievement of interim goals
- Initial outcomes

● Follow-up

- Establishment and continued use of skills
- Persistence of effort
- Proper use of medications
- Symptom expression
- Slips, recoveries
- Long-term outcomes



Assessment Considerations

- **Key factors**
- **Instruments**
- **Procedures**
- **Match to program type**
- **Capacity to interpret and use information**
- **Time constraints**
- **Resources**



Assessment Dimensions

● Core dimensions

- Nicotine Dependence
- Motivation
- Self-Efficacy
- Spouse / Partner Smoking Status
- Stress & Distress
- ETOH use and abuse
- Co-morbid Psychopathology

● Background factors

- Age
- Gender
- Ethnoracial status
- Education

● Additional factors

- Co-morbid medical conditions
- Compliance with treatment
- Quit history
- Weight gain
- Social Support

Nicotine Dependence

Nicotine is a psychoactive substance that has reinforcing effects, demonstrates the development of short- and long-term tolerance, and is associated with withdrawal symptoms upon abrupt reduction or discontinuation of use



Nicotine Dependence is a cluster of cognitive, behavioral and physiological symptoms indicating that the individual continues use of the substance despite substance-related problems



Nicotine Dependence

- **Recent evidence that ND has increased among treatment seekers (e.g., Brandon, SRNT 2012)**
- **Primary indications**
 - **Type and magnitude of Withdrawal Symptoms, Craving**
 - **Implications for medication choice, dosing, duration**
 - **Relationship with outcomes**
- **Also consider**
 - **How the *perception* of nicotine dependence affects motivation / self-efficacy, medication**



Nicotine Dependence

Methods of Assessment

- **FTND**
 - **5+ = High Dependence**
- **Wisconsin Inventory of Smoking Dependence and Motives (WISDM)**
- **Minnesota Nicotine Withdrawal Scale**

Heatherton TF, Kozlowski LT, Frecker RC, Fagerstrom KO (1991). The Fagerstrom Test for nicotine dependence: A revision of the Fagerstrom Tolerance Questionnaire. *Br J Addict* 86, 1119–1127.



Withdrawal Symptoms

- **Insomnia**
 - Evident within 1st day of quitting
 - Primarily sleep fragmentation; can lead to dysphoria
 - Some report decrease in sleep latency
 - Peaks within 1 - 3 days
 - Lasts 3 - 4 weeks
- **Irritability / Frustration / Anger**
 - Can last > 1 month
 - 80% of quitters endorse this item
- **Anxiety**
 - Often evident prior to quit attempt
 - Peaks within days
 - Lasts 3 - 4 weeks
- **Dysphoric / Depressed mood**
 - Can last > 1 month
- **Difficulty Concentrating**
 - Evident within 1st day of quitting
 - Peaks within 1 - 3 days
 - Lasts 3 - 4 weeks
 - Generally mild
- **Restlessness**
 - Lasts < 1 month
 - Perceived as highly aversive
- **Increased Appetite / Weight Gain**
 - Appetite change lasts 10 weeks
- **Decreased Heart Rate**
 - Average decrease is 10 bpm

Nicotine Dependence

Patient Perspectives

- **“I’m too addicted, I’ll never quit...Why even try?”**
 - **Attributed to genetics / biology**
 - **Medication is the only answer**
- **“You just need willpower”**
 - **Plays down importance of ND; possibly hesitant to use medications**
 - **Plays down importance of learning specific coping strategies**
- **“I’m concerned about using medications”**
 - **“What they don’t know”**
 - **Crutch**
- **“I quit 6 months ago but I still need my NRT”**
 - **Possible excessive concern re: role of biology**
 - **Is this a problem?**

Nicotine Dependence

Summary of Treatment Implications

- **Patient should have a balanced view, i.e., Biopsychosocial model of human behavior**
- **Address medication safety concerns**
- **Withdrawal symptoms should be minimized to reduce impact on learning and implementing cognitive-behavioral strategies**
 - **Medication choices, dosing, duration**
 - **Relaxation training, cognitive reframing, distraction**



Motivation

- **Desire to quit**
- **Fluctuates; not a static quality**
 - **Time since decision made**
 - **Personal relevance (changes in health, impact on family)**
 - **New evidence (news reports, etc.)**
 - **Relative importance to other circumstances**
- **Adequate level necessary to proceed**
 - **Provide motivational intervention, as appropriate**
- **Assessing and enhancing motivation is an integral and ongoing part of treatment**



Motivation

Methods of Assessment

- **Simple rating scale (0 – 10)**
- **What do we want to hear our patients say?**
 - **Ready to set Quit Date**
 - **Self-report of appropriate activities**
 - **Previous efforts**
 - **Specific, personalized reasons**
- **Compliance with treatment protocol**
- **Stages of Change**
 - **Approach and value have been questioned (West, 2005)**



On a scale of 0 to 10, how much do you want
to quit smoking right now?



Low

Moderate

High

Tailoring Treatment

Matching Strategies to Motivational Status

0 1 2 3

4 5 6

7 8 9 10

**Not Ready
to Quit**

**Possibly Ready
to Quit**

**Ready to
Quit**

**Explore attitudes
about tobacco**

**Educate: withdrawal,
medications**

**Develop plan
Execute**

**Reduce resistance to
possibility of quit**

**Increase confidence
in ability to succeed**

**Review personalized
risks and benefits**

**Attempt small
behavior change
(reduce rate)**

Medications?

Medications?

Motivation

Patient Perspectives

- **“My doctor says I have to quit”**
- **“My spouse really wants me to quit”**
 - **OK, as long as not the only reason**
 - **If I fail, it is because I really was not ready to quit**
- **“I really like smoking”**
 - **It is very reinforcing – what will take its place?**
 - **It’s not that I can’t quit, I just really want to smoke**
- **“I’m 65... does it really matter any more?”**
- **“I have emphysema... why bother?”**
 - **Nothing to be gained, OK to continue smoking**

Motivation

Summary of Treatment Implications

- Use MI or similar interactional style to improve / maintain motivation and collaborative efforts with patient
 - Couched within a cognitive-behavioral framework
- Match treatment components to level of motivation
- Emphasize issues that are personally relevant
- Adjust efforts based on fluctuating course of motivation and treatment progress



Self-Efficacy

- **Expectation for achieving and maintaining abstinence from tobacco**
- **Confidence to change specific behaviors and follow through**
- **Not simply “Willpower”**
- **Influenced by:**
 - **Experiences in similar circumstances**
 - **Value and likelihood of a positive outcome**
 - **Timing of efforts that yield small successes as one progresses toward overall goal**



Self-Efficacy

Methods of Assessment

- **Standardized measures**
 - **Smoking Self-Efficacy Questionnaire**
 - **Smoking Confidence Scale**
- **Simple rating scale (0 – 10)**
- **Ratings obtained later in treatment may be more predictive of success**



On a scale of 0 to 10, how confident are you that
you can quit and stay quit?



Low

Moderate

High

Self-Efficacy

Patient Perspectives

- **“I really want to quit, but I just can’t seem to do it”**
 - Skill issue
 - All or none mindset, as opposed to a process
- **“I’ve tried and failed so many times...”**
 - Makes me feel terrible, I don’t want to feel like that again
 - Maybe some people just can’t quit
- **“I don’t have any willpower”**
 - Resigned, disheartened, depressed (?)

Self-Efficacy

Summary of Treatment Implications

- Final common pathway for behavior change
- Practice and repeated efforts to quit improve predictive accuracy of SE measurement
- Recognize as fluid state
- May not demonstrate cross-behavioral consistency
- Reframing of past experiences
 - Not failures
 - Normal
- Successes with small steps build SE
 - e.g., rate fading



Spouse / Partner Smoking Status

- **All Partners...**
 - Level of support
 - Welcome intervention?
 - Possible Negative aspects (nagging, undermining)
- **Partner Smokers...**
 - Relationship to outcome
 - Treatment options



Spouse / Partner Smoking Status

Methods of Assessment

- **Considerations**
 - Patient's perceived interest in partner quitting
 - Expectation for positive and negative support from partner (teach partner how to help)
 - Home smoking policies; flexibility for change
 - Medication implications (partner's perspective, sharing Rx's)
- **Questionnaires**
 - Partner Interaction Questionnaire



Spouse / Partner Smoking Status

Patient Perspectives

- **“My spouse won’t quit”**
 - Need to establish rules that meet everyone’s needs
- **“My spouse won’t negotiate”**
 - Need to find some arrangement that will work for patient
- **“It’s all we do together”**
 - Need for explore adapt to lifestyle without tobacco
 - Consider new activities
- **“My spouse sneaks outside and smokes”**
- **“She’s not being honest with you”**
 - Likely to increase tension between partners
 - Train spouse how to help



Spouse / Partner Smoking Status

Summary of Treatment Implications

- **Try to treat couple, even if not together**
 - **May be preferred approach unless evidence for strong mutual support**
- **Ground rules for smoking / smoke-free areas**
- **No policing partner**
- **Anticipate and prevent undermining**
- **'How to help' discussion and literature**

Stress and Distress



- Excessive demands relative to capacity to cope
- Characteristics
 - Event (Stressor) and Impact (Distress)
 - Positive vs. Negative quality
 - Episodic vs. Chronic
 - Major vs. Minor (Intensity)
- Individual variation in response
- Coping Response preferences
- Social Support
- Stress and the quitting process
 - Early phases of treatment
 - Post cessation



Stress and Distress

Methods of Assessment

- **Stress Inventories**
 - Major Events: Life Events Survey
 - Minor Events: Weekly Stress Inventory, Hassles
 - Typical daily stress level: Perceived Stress Scale (PSS-4)
 - Consider 5+ as elevated / impact quitting
- **Related Questionnaires**
 - Mood Inventories: PANAS, POMS
 - Anger: STAXI
 - Anxiety: STAI
 - Coping Style: CSI, Ways of Coping
- **Clinical Interview**

Stress and Distress

Patient Perspectives

- **Recent unexpected major event (death, flood, etc.)**
 - **Substantial impact**
- **High level of minor stressors**
 - **Chronicity vs. recent change**
- **Chronic major stressor (caring for parent with dementia)**
 - **Stable, predictable**
- **Excessive response to stress**
 - **Skills training**
- **New medical diagnosis with upcoming surgery**
 - **Not ideal, but important to press on**
- **Medication considerations for management**
 - **Healthcare provider, psychiatry consult**



Stress / Distress

Summary of Treatment Implications

- Consider intensity, chronicity of stressor
- Patient's coping skills, resources, support
- Direct management of symptoms:
psychological, pharmacotherapy



Alcohol / Substance Use and Abuse

- **Complex presentations**
- **High prevalence of tobacco use**
- **Continued SA likely to interfere with smoking cessation efforts**
 - **Address concerns within this context**
- **Smoking cessation treatment does not jeopardize recovery, but decreases use of abused substances, and increases likelihood of SA abstinence (25%)**
- **Be aware of various patterns of excessive use**
 - **Routine consumption**
 - **Binge drinking**
- **Caution with term 'Alcoholic'**

Alcohol Use and Abuse

Methods of Assessment

- BAC levels
- MAST
- CAGE
- AUDIT
- Self-Monitoring
- Clinical Interview
- DSM-IV criteria
- Patterns of Use

Alcohol / Substance Use and Abuse

Patient Perspectives

- **Attends clinic (group) with smell of alcohol on breath**
 - **Patient commitment; disruptive**
- **Episodic use of alcohol associated with not meeting goals, slips**
 - **Deliberate?**
 - **Impact on motivation / SE / effort**
- **“I’m here to quit smoking, not drinking”**
 - **Not unreasonable**
- **No smoking (?) but high CO levels due to marijuana use**
 - **Impact on cessation**
 - **Implications for group**
- **Indications of high Pre-Treatment alcohol consumption, with willingness to quit cold turkey**
 - **Difficulty**
 - **Medication issues**

Alcohol / Substance Use and Abuse

Summary of Treatment Implications

- OK to treat simultaneously
- Cannot be impaired / smell of alcohol during treatment sessions
- Consider approaching alcohol use as a matter of tobacco treatment
- Medication interactions
 - Zyban and high alcohol use



Comorbid Psychopathology

- **Associated with higher incidence; adversely impacts prognosis**
 - **Estimated 41% prevalence in those with mental illness**
 - **These individuals consume 44% of all US cigarettes**
 - **Less likely to try to quit**
 - **Less likely to successfully quit**
 - **More likely to relapse**
- **Schizophrenia / Bipolar Disorder**
- **Anxiety**
- **Depression**
 - **Current or past DX (particularly recurrent), or presence of significant symptoms**
 - **Cessation may exacerbate depressive symptoms**

Hitsman B, Borrelli B, McChargue DE, Spring B, & Niaura R (2003). History of depression and smoking cessation outcome: a meta-analysis. *JCCP*, 71, 657-663.

Lasser K, Boyd JW, Woolhandler S, Himmelstein DU, McCormick D, & Bor DH (2000). Smoking and mental illness: A population-based prevalence study. *JAMA*, 284, 2606-2610.

Comorbid Psychopathology

Methods of Assessment

- **Chart review**
- **Questionnaires (generally not diagnostic)**
 - **BDI**
 - **CES-D**
 - **SCL-90**
- **Standardized clinical / diagnostic interview**
 - **SCID**
 - **MINI**
 - **CIDI**

Comorbid Psychopathology

Patient Perspectives

- Long-term h/o depression
 - Prognosis
 - Impact on depressive symptoms
- Stable schizophrenic disorder
 - OK to treat
 - Help in managing stress, social issues
- Medication considerations
- What disorder is associated with a **LOW** smoking prevalence?

Evins AE, Cather C, Rigotti ND, Freudenreich O, Henderson DC, Olm-Shipman CM, et al (2004). Two-year follow-up of a smoking cessation trial in patients with schizophrenia: increased rates of smoking cessation and reduction. *Journal of Clinical Psychiatry*, 65, 307-311.



Comorbid Psychopathology

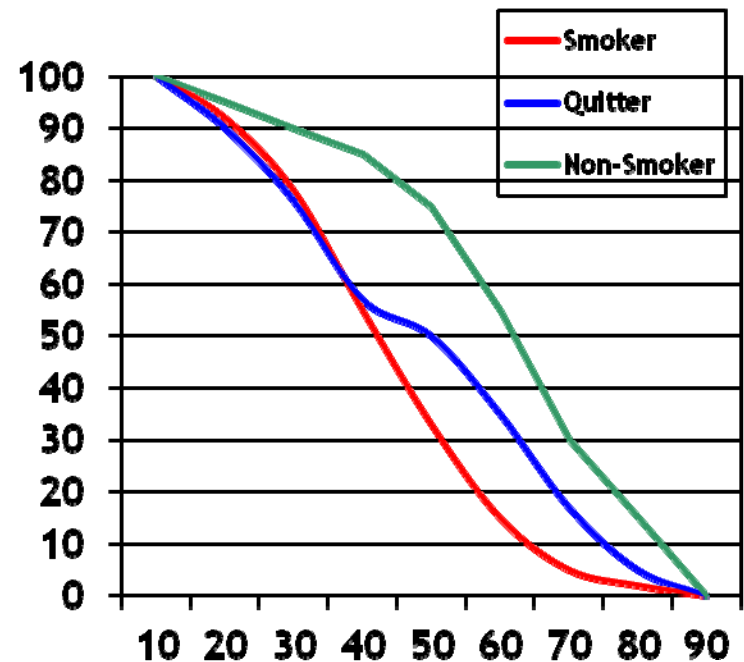
Summary of Treatment Implications

- **Recognize lower likelihood of positive outcome; adjust treatment accordingly**
- **Directionality of effects?**
- **Coordinated care**
- **Medication interactions**



Older Tobacco Users

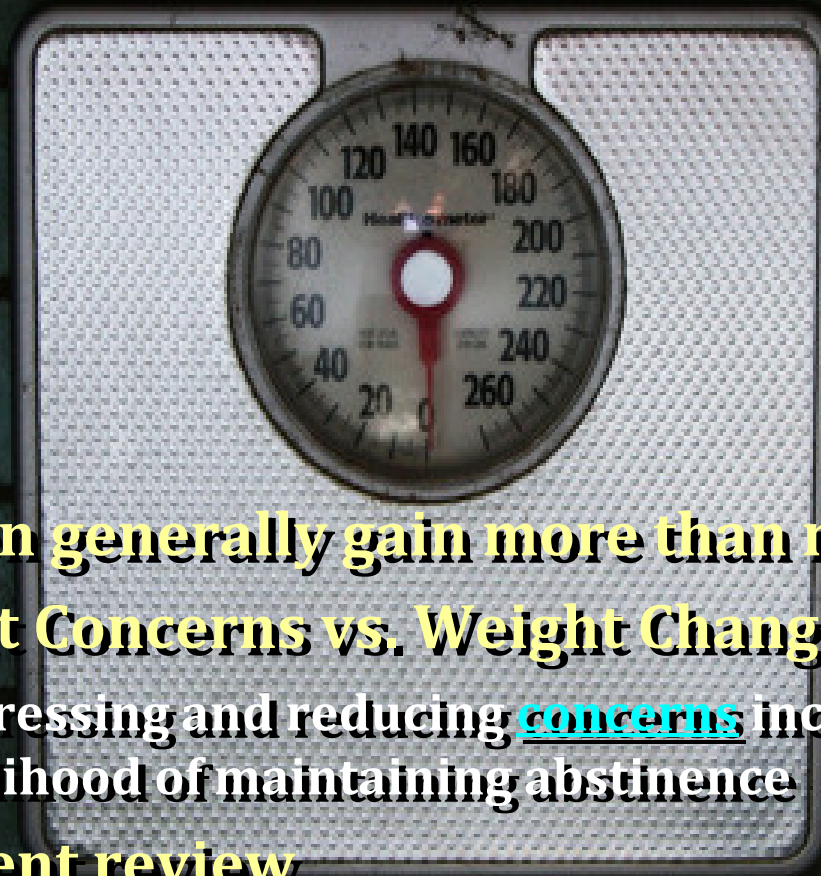
- **Some evidence of greater likelihood of quitting**
- **Potential negative factors**
 - **Social isolation**
 - **Low income**
 - **Minimal resources and access**
 - **Mobility**
- **Belief there is little to gain from quitting**
 - **Benefits evident at all ages**
 - **Compression of morbidity (see graph)**
 - **Improved QOL**



Gender

- **Factors that may negatively impact outcome for women**
 - Depression
 - Menstrual cycle effects
 - Weight concerns
 - NRT possibly less effective for women
- **Factors that may negatively impact outcome for men**
 - Substance abuse
- **Other**
 - Women smoke less overall
 - Social support often better for women
 - Women typically demonstrate more smoking in response to environmental contingencies relative to men

Weight Gain



- **Women generally gain more than men**
- **Weight Concerns vs. Weight Change**
 - Addressing and reducing **concerns** increases likelihood of maintaining abstinence
- **Excellent review**
 - **Audrain-McGovern & Benowitz, 2011**

Weight Gain Recommendations

- Acknowledge, but de-emphasize
- Discourage frequent weight monitoring
- Encourage healthier eating habits
- Encourage modest increase in activity level
- Consider medication effects
- Can always address later – referral

Social Support

- **PHS Guideline points to importance of support during treatment**
- **The presence of support (provided during treatment or already existing for patient) appears to improve outcomes**
- **Efforts to increase extra-treatment support either produce mixed results or show no improvement (buddy systems, etc)**

Summary

- **Assessing psychological factors can improve understanding of patient**
- **Address those issues that are within the resource capacity of treatment program**
- **Identify key areas that can help motivate patient**
- **Facilitate tailoring of treatment options for the individual**
- **Raise staff awareness of factors that should be monitored**
- **Identify other areas for which referral is indicated**